



Consultancy Ref No: 96/OC/SOUTH/23-24

# **RFP FOR CONSULTANCY SERVICES WWF-PAKISTAN**

Engaging an Audit Firm for the Financial External Audit  
of 09 Projects

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## **Application Submission:**

Interested consultants should submit the Proposal on **Application Form Available Online** or can access through following Link:

<https://forms.gle/qazomXoWh7FSWcl29>

## RFP – Consultancy Services

### CONTENT

1) Introduction & Background .....	2
2) General Conditions .....	2
3) Purpose of Consultancy .....	3
4) Deliverables .....	3
5) Requirements .....	3
6) Correspondence and Submission of Proposal .....	4
7) Format of Proposal .....	<a href="#">45</a>
8) Financial Proposal .....	5
9) Evaluation Process .....	5
10) Documentation and Confidentiality .....	5

## 1) INTRODUCTION & BACKGROUND

Contract type:	Consultancy and Services
Duration of assignment:	01-01-2024 to 31-03-2024
Type:	Firm/Company

### Background of Project & Assignment:

WWF-Pakistan's Food & Markets Programme (F&M) endeavors to empower and build capacity of the marginalized and resource poor farmers' communities. This is being done through innovation and dissemination of economically efficient and environmentally friendly farming solutions and technologies, linkage development for agricultural commodities, supply chain improvement, and promotion of Decent Work at farm level.

With the financial support of Laudes Foundation, Soorty enterprises, Artistic Milliners, Sapphire textiles, Gul Ahmed Textiles, Artistic Fabric Mills and Premium textiles, WWF-Pakistan is implementing different projects in the selected areas of the Balochistan, Punjab and Sindh provinces. These initiatives aim at to build up capacities of the farming communities and the department of agriculture extension on standard practices for cotton crop and other related interventions.

In Compliance of the signed project agreements with the project Donors, WWF-Pakistan Intends to engage an Audit firm or for the audit of these projects.

## 2) GENERAL CONDITIONS

- 1) The WWF-PAKISTAN reserves the right to reject or accept any proposal. The WWF-PAKISTAN reserves the right to proceed with the implementation of any Service, in whole or in part, as described in the Proposal.
- 2) The WWF-PAKISTAN reserves the right to engage in discussions with any BIDDER to clarify responses or discuss certain issues with regards to the proposal or services requested. The WWF-PAKISTAN has no obligation to notify the other BIDDERS of the discussions, clarifications, or other information provided by a BIDDER. Any additional information required for preparation of the BID shall be distributed to all participants at the same time.
- 3) The WWF-PAKISTAN reserves the right to award the proposal based on experience, qualification, completion date, service cost and other criteria, and not necessarily the lowest cost.
- 4) Based on the RFP BID the WWF-PAKISTAN is entitled to change/replace or omit any clause/part of the preliminary defined scope of services of the proposal. The WWF-PAKISTAN shall conduct negotiations with WWF to achieve the full compliance to the requirements.
- 5) The WWF-PAKISTAN reserves the right in the event the successful CONSULTANT fails to comply with the terms and conditions as listed, to cancel this contract and award it to another CONSULTANT without penalty or action against the WWF-PAKISTAN. The RFP does not constitute an agreement or order.
- 6) The RFP is not a binding agreement between the parties, submission of a proposal or response by a proponent is voluntary.
- 7) By submitting a bid, the BIDDER is deemed to have acknowledged all of the undertakings, specifications, terms and conditions, **WWF Fraud and Corruption Prevention and Investigation Policy and WWF's Environment Social & Safeguard for consultant agreement** and to be bound by them if the BID is accepted. All expenses incurred by the Bidder in connection with the preparation of its proposal are to be borne by the RFP participant, and the WWF-PAKISTAN shall not incur any obligation whatsoever toward the Bidder regardless of whether such bid is accepted or rejected.

### 3) PURPOSE

**a. Objective of the Consultancy:**

- Audit of the Financial Reports of (09) projects for the Year ending in December 2023.

**b. Specific Tasks:**

- Audit of the Financial reports

### 4) Deliverables

- Audit of the Financial Reports for the year 2023 in accordance with the signed project agreements.
- Submission of Audit Report within the due dates mentioned below table;

Sr#	Project Name	Approx. Expenses to be Audited(in Millions)	Audit Year	Due Date for Submission of Audit Reports	Location (Place of Audit Conducted)
1	Organic Cotton Cultivation Promotion with Small and Marginal Tribal Farmers in Pakistan (Laudes Foundation)	PKR:120.0 M	Jan-23 to Dec-23	15-Mar-2024	WWF-Pakistan, Multan Regional Office
2	Milliner Cotton Initiative-Phase 2 (Artistic Milliners (Pvt.) Limited)	PKR: 12.0 M	Jan-23 to Dec-23	15-Mar-2024	do.
3	Gul Ahmed Organic Cotton Project (Gul Ahmad Textile (Pvt) Ltd)	PKR: 30.0 M	Jan-23 to Dec-23	31-Mar-2024	do.
4	Organic Cotton Cultivation – Reforming the Economic and Environmental Status (Artistic Fabric Mill (Pvt.) Limited	PKR: 28.0 M	Jan-23 to Dec-23	31-Mar-2024	do.
5	Organic Cotton Cultivation – Reforming the Economic and Environmental Status (Artistic Milliners (Pvt.) Limited)	PKR: 31.0 M	Jan-23 to Dec-23	31-Mar-2024	do.
6	Organic Cotton Cultivation – Reforming the Economic and Environmental Status (Soorty Enterprises (Pvt.) Ltd	PKR: 23.0 M	Jan-23 to Dec-23	31-Mar-2024	do.
7	Sapphire Organic Cotton Project- Wadh (Sapphire Textile)	PKR: 10.0 M	Jun-23 to Dec-23	31-Mar-2024	do.
8	Sapphire Organic Cotton Project - Bahawalpur (Sapphire Textile)	PKR: 18.0 M	Jan-23 to Dec-23	31-Mar-2024	do.
9	Premium Organic Cotton Project (Premium Textile Mills (Private) Limited)	PKR: 17.0 M	Apr-23 to Dec-23	31-Mar-2024	do.

### 5) REQUIREMENTS

**Qualification/Eligibility/Experience**

- A qualified, independent audit firm, maintaining adequate enforcement mechanisms for conducting credible, systematic, objective, and high-quality financial audits in compliance with the International Standards on Auditing (ISA)
- The firm should have sufficient resources and technical capabilities to perform a thorough and timely audit.

- The Firm must have a valid satisfactory QCR Rating issued by ICAP.
- The audit firm should have a sound reputation and demonstrate professional code of ethics.
- The firm should be capable and willing to work according to templates and Formats of the Financial Reports.
- The firm should have experience in conducting financial audits of similar projects in the NPOs.

## 6) CORRESPONDENCE & SUBMISSION OF PROPOSAL

### 1. **Application Submission:**

Interested consultants should submit the Proposal on **Application Form Available Online** or can access through following Link:

<https://forms.gle/qazomXoWh7FSWcL29>

### 2. If Any **Queries** may send through Email by attention to the Following:

**To:** Faiza khan ([fakhan@wwf.org.pk](mailto:fakhan@wwf.org.pk))

**Cc:** Muzzammil Ahmed ([mahmed@wwf.org.pk](mailto:mahmed@wwf.org.pk)), Anis Ur Rehman ([arehman@wwf.org.pk](mailto:arehman@wwf.org.pk))

The RFP submission deadline mentioned on WWF-Website.

### 3. Any information and responses to enquiries will be made in writing and distributed by email to all proponents. Enquiries after the foregoing deadline will not receive a response.

## 7) FORMAT OF THE PROPOSAL

The BID submitted by the participant must be structured as per the below provided instructions:

- 1) **Application Form available at WWF-Website** - General information about the Bidder, covering, qualification and experience, CV and all related Information.
- 2) **Experience:**
  - a) **Description of the complete projects:** the list and general information about the complete projects, description of the role in the project, other accomplishments of the Consultant.
- 3) **Proposal outlining scope consultancy service-** Description of scope and working process, stages, deliverables, exclusions, conditions;
- 4) **Provide template of already complete similar type of reports-** the WWF-PAKISTAN may request additionally;
- 5) **Service Provision Timeline** – Provide Detailed Work Plan as per Deliverable and TORs.
- 6) **Financial Proposal-** the prices shall be provided in Pak Rs, the total price shall include all costs related to service provision including applicable taxes.

### **Note:**

Templates of all Information is provided on Application form available at WWF-Website. Any Additional Information related to the RFP can be attached along with application Form.

## 8) FINANCIAL PROPOSAL

The proposed prices shall be provided in PKR, the total price shall include all costs related to service provision including all Direct and Indirect taxes, Travel, Boarding & Lodging shall be based on actual receipt up to max Ceiling (If Any).

The consultant will submit the cost of the assignment in a lump sum, including all applicable taxes according to the Government of Pakistan and the respective provincial Governments

**The Payment Term:** shall be defined by the contract to be concluded between WWF -Pakistan and the consultant.

## 9) EVALUATION PROCESS

Applicant's proposal shall be evaluated based on Quality and Cost Based Selection (QCBS) method. Under QCBS both technical and financial proposals shall be evaluated as per following criteria against a maximum score of 100 points.

A) Technical Proposal (70%)

- Detailed workplan
- Expression of interest (EOI)
- Company's Profile
- Detailed methodology

B) Financial Proposal (30%)

- Detailed financial proposal which should be inclusive of all applicable taxes and out of pocket expenses. The financial proposal should follow a breakdown structure i.e., specifying cost(s) to each head and subhead
- Company's registration certificate
- NTN detail(s)
- Any legal or technical certification required for the task
- Audited Accounts Report (if available) of last FY

Note: Late/ incomplete submissions will not be accepted. Only three (03) top-ranked firms will be included in the comparative process

## 10) DOCUMENTATION AND CONFIDENTIALITY

All documents completed based on requirements of the present RFP shall be the property of the WWF-Pakistan, and shall not without the consent of the WWF-Pakistan be used, reproduced or made available to third parties beyond what is necessary in respect of the fulfilment of the Project. All documents issued and information given to the BIDDER shall be treated as confidential.